

Satisfying DISC Behavior Style Needs To Transform Behavior

Visit softskillstrategycourses.com and watch the free video lesson '3 Behavior Transforming Steps' at less than 2 minutes.

Also watch '3 Groups Of People' on that same website at just about 6 minutes.

Visit smilesparksuccess.com for a variety of PDF files to identify behavior styles using verbal clues and shorthand graphs.

Once you know the behavior styles of all the kids, you can satisfy their physical, mental, and emotional needs.

For all of the children (if you're not already using these strategies);

Smile at them.

Welcome them.

Respect their right to speak for themselves.

Respect their right to tell their side of the story.

Satisfying High D Dominance Needs

Physical Needs

No touching unless they touch you

Physical distance

Mental Needs

Options to choose from

High points of any information

Emotional Needs

Interest in their successes

Some control in situations

Satisfying High I Influence Needs

Physical Needs

Warm touches and hugs

Closeness

Mental Needs

Interest in their ideas

High points of any information

Emotional Needs

Time to talk

Thank yous

Satisfying High S Steadiness Needs

Physical Needs

Light touches

Easy pace

Mental Needs

Interest in their friendships

Detailed explanations

Emotional Needs

Ability to trust

Feeling valued

Satisfying High C Conscientiousness Needs

Physical Needs

No touching unless they touch you

Physical distance

Mental Needs

Interest in their thoughts

Detailed information

Emotional Needs

No surprises

Some control of their surroundings