

# Verbal Clues For Identifying Spranger Guiding Values

## Usefulness Verbal Clues

All clues are statements real people made in conversations, magazines, books, Internet posts, movies, television shows, radio shows, etc. Some statements are edited to make them more concise and/or more understandable as clues. Different versions of the same clue reveal the variety of ways different Usefulness people can express the same clue.



"Everyone in my life serves a purpose, from providing protection and safety to giving me love and friendship."

"I don't really spend a lot of time thinking about that because it's not useful."

"Does she cook?"

"How much money does he make?"

"I get a little twitchy about human interaction if it doesn't have a point."

"I still own my first pickup truck. It has 206,342 miles on it."

"I shop only at sales and thrift stores."

"I buy all my clothes on sale."

"I've never spent more than \$100 on shoes."

"I still drive my 1997 car because it runs and it's paid off."

"I'm constantly weeding out relationships that aren't fruitful in any way."

"I hate buying things full price."

"I try not to waste time, because I don't want to waste myself."