

Verbal Clues For Identifying Spranger Guiding Values

Position Verbal Clues

All clues are statements real people made in conversations, magazines, books, Internet posts, movies, television shows, radio shows, etc. Some statements are edited to make them more concise and/or more understandable as clues. Different versions of the same clue reveal the variety of ways different Position people can express the same clue.



"I never give up my seat for someone else, no matter who they are."

"I want to build my empire."

"I do only what I want to do."

"This magazine downgraded its content in a delusional attempt to pander to a lower intellectual level."

"Please fire the cop who arrested me."

"I represent New York."

"My life is not supposed to be this difficult. Fix it!"

"What would my title be?"

"Where will my name appear on the program?"

"Why does everything always happen to me?"

"If the house is on fire, forget the china, silver, and wedding album. Grab the rolodex."

"I have the right to take credit for my subordinates' ideas because I'm their boss!"

"Since I'm your boss, two-way communication with me means that when I talk, you have to listen."

"The universe is speaking to you right now in my voice."

"I can say what I want. My critics are bullies."

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"I deserve to win the lottery so I can treat myself like the queen I want to be."

"It's nice to know I inspire other people. I'm really proud of what she's accomplished because I inspired her."

"If she were confident in her own profession, she wouldn't try to take my place at the top of my profession."

"If we were all at my level, maybe we would be leaders."

"I respond to anything that threatens my status."

"I've never made a mistake."

"I was meant to be a star."

"My assistants don't need overtime pay. They get to be part of my fabulous life!"

"I look at myself as a brand and I will never allow anyone to take advantage of my brand."

"It was exciting to be at West Point knowing that I'm doing many of the same things MacArthur and Eisenhower and Patton and all the those other military leaders did here before me."

"I'm more important than you."

"What could you possibly tell me that I don't already know?"

"Why not do what I do?"

"This low-profile job would give me too little recognition for my efforts."

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"My life is a plotline."

"Sometimes I just look at someone and think, 'Shut up', even if they haven't said anything yet."

"I'm really good at finding strategic partnerships."

"What I did was groundbreaking and I love being a pioneer."

"I am constantly reminded that as -----, we are exceptional people."

"What do I have to do to take over your empire?"

"Don't you know who I am?"

"There's nobody really in my league."

"Let's talk about intelligence. I'm an expert in the subject, as I was tested by Cal Berkeley as profoundly intellectually gifted, and chosen to head up a comprehensive research project."