

Words With Wallop for High C Setting Rules For Self

DISC Behavior Styles: C for Conscientiousness

Reserved & Task-Oriented

Need: Creating rules for self to be an effective authority

Speak these *words with wallop* to reserved & task-oriented people
who want to be effective authorities

Quotes From Sonia Sotomayor

U.S. Supreme Court Justice

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### *Using authority to include everyone*

“We have to look and ensure that we’re paying attention to what we’re doing so that we don’t reflexively institute processes and procedures that exclude people without thought.”

#### *Words With Wallop*

“What steps can you take to ensure you create processes and procedures that automatically include everyone?”

### *Using authority to represent everyone*

“We educated, privileged lawyers have a professional and moral duty to represent the underrepresented in our society, to ensure that justice exists for all, both legal and economic justice.”

#### *Words With Wallop*

“What processes and procedures can you create to live your duty to represent everyone?”

### *Using authority to inspire everyone*

“I realized that people had an unreal image of me, that somehow I was a god on Mount Olympus. I decided that if I were going to make use of my role as a Supreme Court Justice, it would be to inspire people to realize that, first, I was just like them and second, if I could do it, so could they.”

#### *Words With Wallo:*

“Explain how you achieved your goals so others can learn how to achieve their goals.”