

Words With Wallop For High I Influencing Self

DISC Behavior Style: I for Influence

Outgoing & People-Oriented

Need: Influencing self to stay true to self

Speak these *words with wallop* to outgoing & people-oriented individuals who need to influence themselves to stay true to themselves.

Quotes From Maya Angelou

Author, actress, screenwriter, dancer, poet, civil rights activist

Won more than 50 awards, including the Presidential Medal of Freedom

~~~~~

### *Giving herself value*

"I believe that each of us comes from the creator trailing wisps of glory."

#### *Words With Wallop*

"You have a glow from God inside you. Look for that glow."

(Adapt these *words with wallop* to the individual's spiritual/religious beliefs.)

### *Giving herself a purpose*

"My mission in life is not merely to survive, but to thrive; and to do so with some passion, some compassion, some humor, and some style."

#### *Words With Wallop*

"Be nice to yourself, be nice to other people, and have fun taking actions that are important to you."

### *Maintaining her value and purpose*

"You may not control all the events that happen to you, but you can decide not to be reduced by them."

#### *Words With Wallop*

"Climb over the rocks in the road and keep going."

### *Keeping her focus on her goals*

"We may encounter many defeats but we must not be defeated."

#### *Words With Wallop*

"Create as many tiny triumphs as you can, especially right after something goes wrong."